

A wealth of ideas to inspire valuable giveaways you may offer your audience.



Want to know the best way to entice someone to join your email list? Offer a high-value, relentlessly helpful or entertaining freebie. (Also called lead magnets.)

These giveaways provide excellent opportunities to nurture your relationship with your audience and move people down the path from mere online acquaintance to true fan. Make things easy on yourself with digital freebies that don't cost a thing and may be instantly delivered through tools such as Mailchimp or LeadPages.

# 33 freebie ideas for authors

#### **BOOK PROMOS**

- 1. Sample book chapters
- 2. Entire free book
- 3. Short story
- 4. Workbook
- 5. Weekly journal template
- 6. Book club guide and activities
- 7. Audiobook
- 8. Author reading samples

### **ONLINE EVENTS**

- 9. Webinar
- 10. Live Q&A session
- 11. Google hangout
- 12. Mastermind session
- 13. Ask Me Anything
- 14. Peer interview
- 15. Behind the scenes tour

## PDF RESOURCES

- 16. Checklists
- 17. Guides
- 18. Reports or white papers
- 19. Survey results
- 20. 10 hacks to \_\_\_
- 21. Cheat sheets
- 22. Mini-books
- 23. Slide decks
- 24. Worksheets
- 25. Tool kits and resource lists
- 26. Swipe files
- 27. How to \_\_\_
- 28. Fast start guide

#### **OTHER MEDIA**

- 29. Weekly inspiration / tip email
- 30. Video or email course
- 31. Quiz
- 32. Coupon code / Discount
- 33. Private forum / Facebook group



### But wait... there's more!

Now that you know what you're going to give away, here are more tips on making them great and getting them out in to the world.

# Get your freebie out into the world!

#### **IMPORTANT:**

If you simply post your freebie on a blog page or link to direct download, it's not doing it's job. You need to collect an email address first! Here's some tools to help.

#### Tech Tools



Mailchimp

OptinMonster LeadPages

ConvertKit

Rafflecopter

Thrive Leads

Signup Genius

Justuno

Pagemodo

Woobox

#### ★ Blog post

- ★ Website pop-up
- ★ Link in email signature
- ★ Promo bar on website
- ★ Blog sidebar widget
- ★ Posts on social media
- ★ Blast email
- ★ LinkedIn blog
- ★ Medium.com article
- ★ Feature on homepage
- ★ Landing page
- ★ Facebook / Google ads
- ★ Link in your bio



# **BEST PRACTICES**

Make it easy to get and easy to consume.

Provide real value. Don't be afraid of "giving the good stuff away".

ASK your audience what they want. Send out or post a survey asking people about their current challenges.

The more specific your freebie is, the MORE people it will attract.

Make it look good. Hire a designer if you can't do it yourself. (Or try Canva.)

# Special note for fiction authors

You can come up with compelling freebies even if you aren't publishing instructional or non-fiction materials. Here are some examples:

YA Author: Top 20 coming of age books to read before you turn 18.

**Historical Fiction:** Literary points of interest map from where your story takes place.

**Memoir:** 10 journal prompts to start writing your own story.

Romance: 10 tips for staying close when your love lives far, far away.



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