

### 2019 Mid-Year Review Media Briefing

August 29, 2019



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#### Agenda

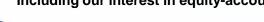
- Overview
- Operating Results and Highlights
- Financial Performance and Analysis
- Outlook



#### **Overview**

- Significant successes achieved in exploration and development; net production hit a record high
  - New achievement made in exploration with 16 new discoveries
  - Three out of six new projects planned for 2019 successfully came on stream
  - Net production reached 243 million boe\*, in line with expectation
- Further efforts on cost control; financial status maintained in healthy position
  - All-in cost of US\$28.99/boe, down 8.9% YoY
  - Net profit of RMB 30.25 billion, up 18.7% YoY, EPS of RMB 0.68
  - Gearing ratio of 24.5%
- Interim dividend of HK\$0.33 per share (tax inclusive)
- **Steady HSE performance**

\*Including our interest in equity-accounted investees









#### **Results Summary**

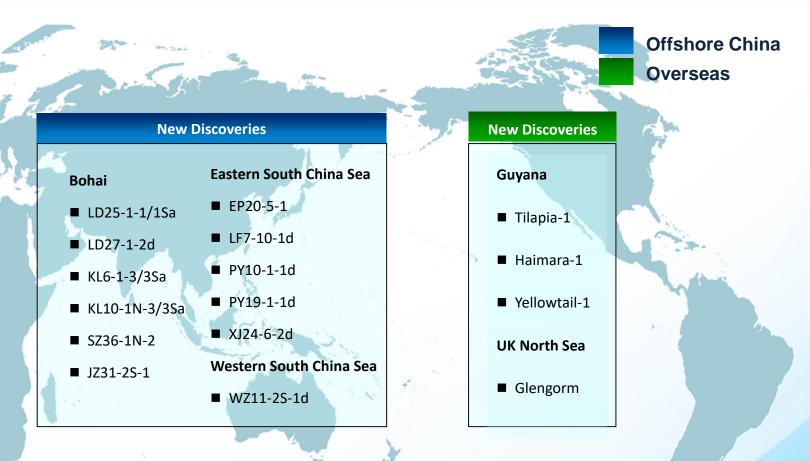
	1H 2019	1H 2018	Change%
Production (mm boe)	243.0	238.1	2.1%
- Crude and liquids (mm bbls)	199.0	194.1	2.5%
- Natural gas (bcf)	254.5	256.6	-0.8%
Realized oil price (US\$/bbl)	64.60	67.36	-4.1%
Realized gas price (US\$/mcf)	6.46	6.42	0.7%
Oil & gas sales (RMB mm)	94,283	90,309	4.4%
Net profit (RMB mm)	30,253	25,477	18.7%
Basic EPS (RMB)	0.68	0.57	18.7%





#### **Operating Results and Highlights**

#### **Exploration Achievements**

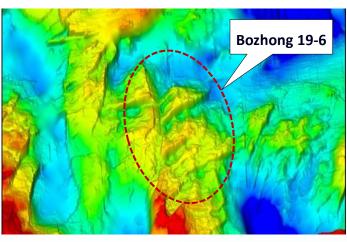


- 12 new discoveries and 34 successful appraisal wells were achieved in offshore China
- Overseas, we made 4 new discoveries and 1 successful appraisal well



#### **Exploration Achievements – Offshore China**

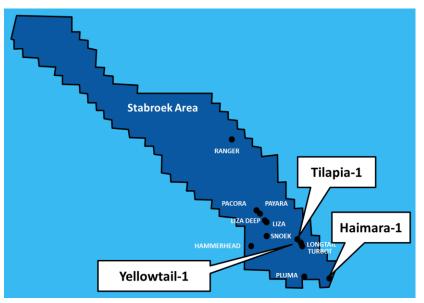




- Appraisal of Bozhong 19-6 achieved new successes
  - Located in the Bozhong Sag in South-central of Bohai
  - 4 appraisal wells were completed in 2019 and all encountered gas layers above 100 meters
  - More than 100 million tons of oil equivalent of proved in-place volume were added



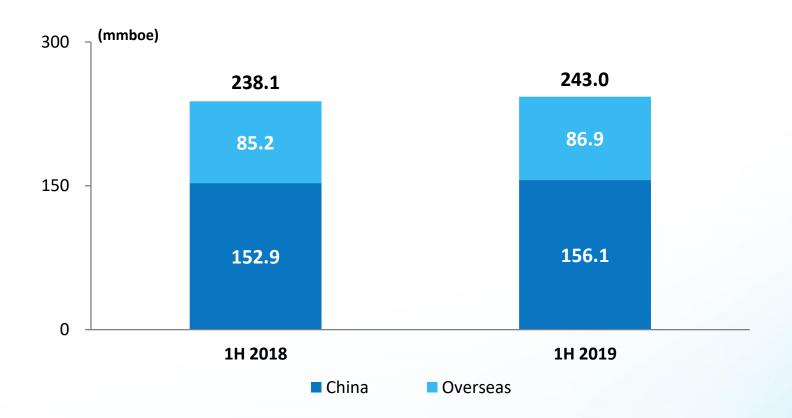
#### **Exploration Achievements – Overseas**



- 3 new discoveries were made in Stabroek block in Guyana
  - The 11<sup>th</sup>, 12<sup>th</sup> and 13<sup>th</sup> discoveries, Tilapia, Haimara and Yellowtail, were made in the block
  - Drilled at the depth of 5,726 meters, 5,575 meters and 5,622 meters, respectively
  - Encountered ~90 meters oil and gas pay zones, ~60 meters gas-condensate pay zones and ~90 meters oil pay zones, respectively
  - Exploration potential proved to be huge with deepen understanding of the block
- Total recoverable resources of the block exceeded 6.0 billion BOE\*

	2015-2016	2017	2018	1H 2019
Recoverable resources* (Billion Boe)	>1.0	3.0	5.0	>6.0
New discoveries	Liza, Liza Deep	Payara, Snoek, Turbot	Ranger, Pacora, Longtail, Pluma, Hammerhead	Tilapia, Haimara, Yellowtail

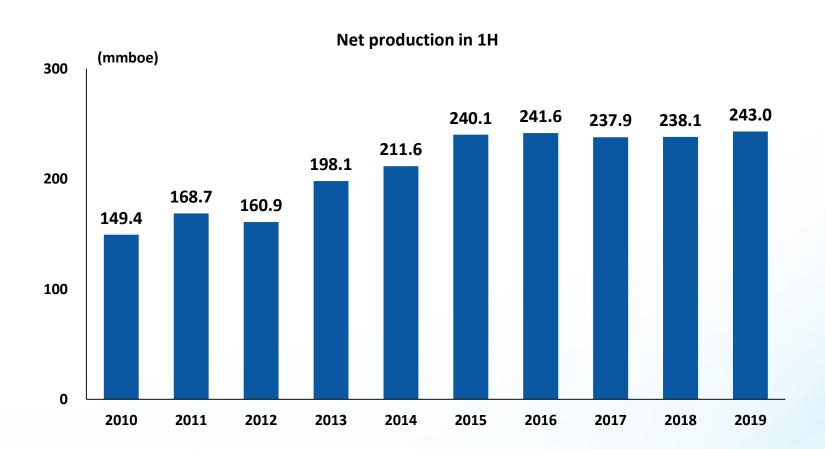
#### **Production in Line with Expectation**



1H production reached 243.0 mmboe, in line with expectation.



#### **Net production Hit a Record High**



Sustainable growth brought record high net production.



#### **New Projects in 2019**

Project	Location	Status	Expected Startup	Peak Production (boe/d)	Working Interests
Egina oil field	Nigeria	Commenced production	First half	200,000	45%
Huizhou 32-5 oil field comprehensive adjustment/Huizhou 33-1 oil field joint development project	Eastern South China Sea	Commenced production	First half	19,200	100%
Bozhong 34-9 oil field	Bohai	Commissioning	First half	22,500	100%
Appomattox project	U.S. GoM	Commenced production	Second half	175,000	21%
Caofeidian 11-1/11-6 comprehensive adjustment project	Bohai	Commissioning	Second half	28,700	51%~60%
Wenchang 13-2 comprehensive adjustment project	Western South China Sea	Onshore construction	Second half	11,500	100%

Three out of six new projects planned for this year successfully commenced production and other projects are promoted actively.



#### Health, Safety and Environment (HSE)

- Mealth, safety and environmental protection are always our top priority
- OSHA statistics maintained at a good level in the first half

	1H 2019	1H 2018
Rate of Recordable Cases	0.09	0.08
Rate of Lost Workdays Cases (per 200,000 man hours)	0.03	0.03

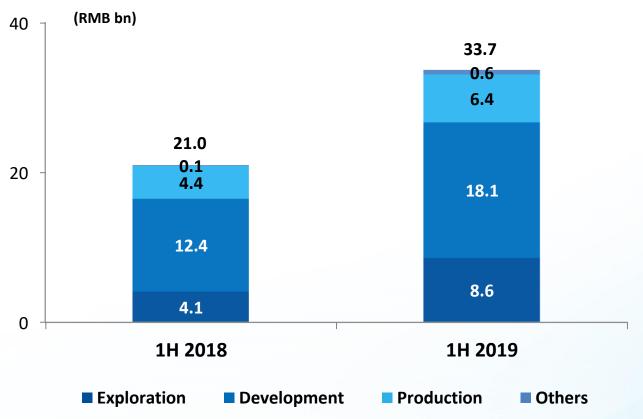




#### **Financial Performance and Analysis**

#### **CAPEX Implemented Well**

Well implemented Capex strongly supported the increasement of oil and gas reserve and production



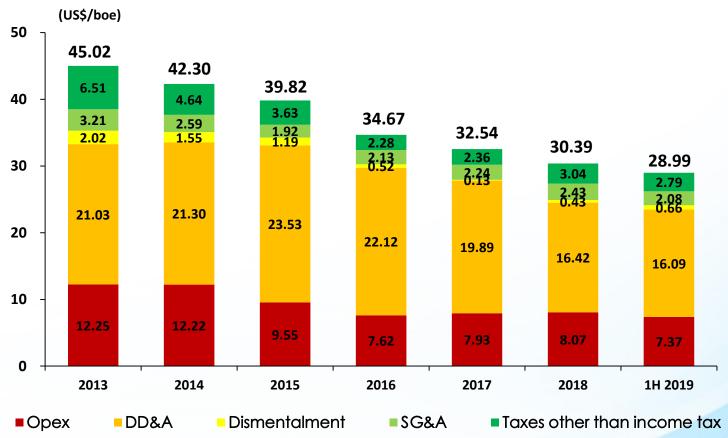
Capex was RMB33.7 billion in 1H 2019, representing a significant increase of 60% YoY.



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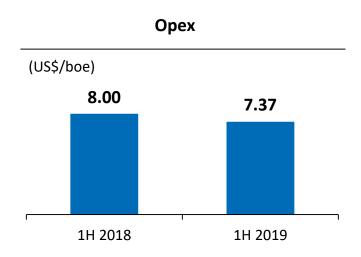
#### **All-in Cost Decreased Continuously**

- All-in cost per boe decreased below US\$30, further consolidating the cost competitiveness
- Excluding the impact of foreign exchange rate change of the RMB against the US dollar, all-in cost in the first half of the year was US\$29.97

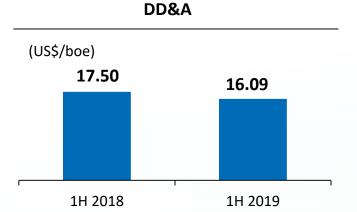




#### **Cost Analysis**



Opex of US\$7.37/boe, down 7.9% YoY,
 mainly due to effective cost control, sales
 volume increase and RMB exchange rate
 changes



■ DD&A of US\$16. 09/boe, down 8.1% YoY, mainly due to change in production mix and increased reserve



Increase oil and gas reserves and production while enhancing quality and efficiency.

#### Dividend

- 2019 interim dividend: HK\$0.33 per share (tax inclusive)
  - An increase of HK\$0.03 per share, or 10%, from 2018 interim dividend
  - Dividend yield of 5.6%<sup>(1)</sup>, payout ratio of 42.8%<sup>(2)</sup>
- **■** Time arrangement:
  - Book close period: September 16 September 20
  - Payment date: October 16

- (1) Based on closing share price of HK\$12.94 as of July 31, 2019
- (2) Exchange rate quoted as HK\$1 = RMB0.87984 as of July 31, 2019





#### Outlook

#### **2019 Overview**

- Capex budget of RMB70-80 billion
- Production target of 480-490 mmboe
- Six new projects to come on stream in 2019
- Reserve Replacement Ratio (RRR) of 120%
- Maintain high standards on HSE performance







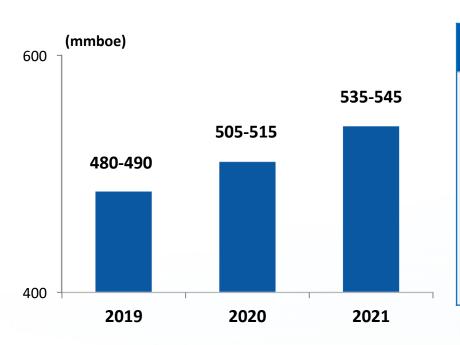
#### Solid Foundation for Sustainable Production Growth

Actively promote the evaluation and construction of new projects and lay a solid foundation for sustainable production growth

#### **Production Guidance**

#### New projects bring production growth

2021



# Luda 16-3 oil field Luda 21-2oil field Jinzhou 25-1 oil field 6/11 area Liuhua 20-2 oil field Liuhua 16-2 oil field Liza oil field phase I ......

#### Caofeidian 6-4 oil field Luda 5-2N oil field Luda 6-2 oil field Wushi 17-2 oil field Lufeng oil fields Mero oil field phase I

## Bozhong 19-4 comprehensive adjustment Kenli 16-1 oil field Liuhua 21-2 oil field Panyu 10-4 oil field Liza oil field phase II

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