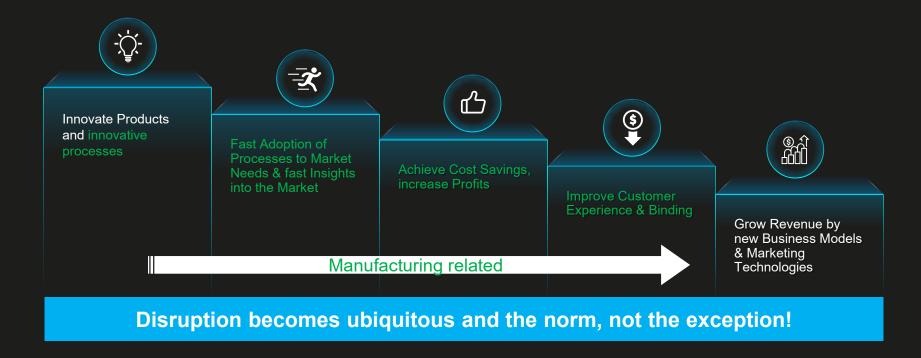
5G, Wi-Fi 6, edge and Al: Enabling Technologies for Digital Transformation in Manufacturing

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CTO Manufacturing and Automotive Solutions
Huawei Western Europe Enterprise Business Group



Why Digital Transformation and what Value to expect



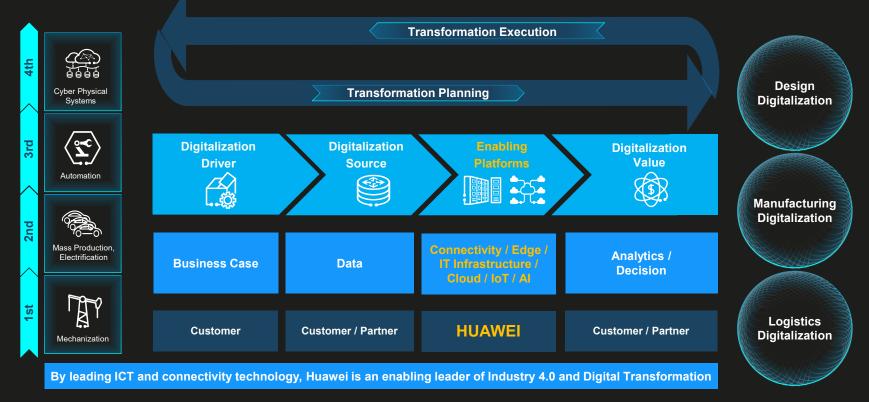


Industry challenges hindering rapid transformation





Huawei's Role within digital Transformation



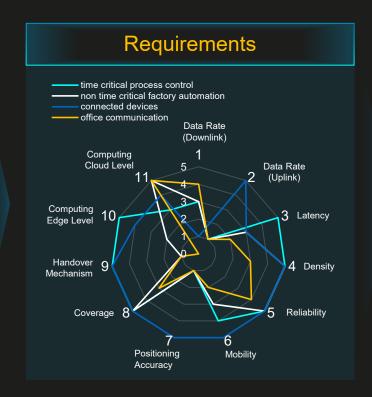


ICT Challenges & Requirements

Use Cases

Networks Requirements are depending on Use Cases

- Time critical Process
 Control
- Non-time critical Factory Automation
- Connected Goods / Devices
- Intra / Inter Enterprise Communication



Costs

Low Cost Solution
vs. Functionality
Coverage
vs. Volume

 Finding the right Balance between Functionality and Component Costs are the biggest Challenge



4 Technology Directions are leading Digitalization

- · Active in Definition of Global 5G Standards
- · Board Member of the 5GPPP
- Founding Member of the 5GIC
- Key Member of the IMT-2020 (5G) in China
- Key Member of the 5GMF in Japan
- 300 top Scientists
- Joint 5G Test environments with 30+ leading Carriers

Wireless 5G / Wi-Fi 6





- First mobile AI chip Kirin 970
- First AI embedded Edge (Atlas Serie)
- · Basic Research
- · Better Market Position
- · Higher internal Efficiency & Quality





Al

Cloud / loT



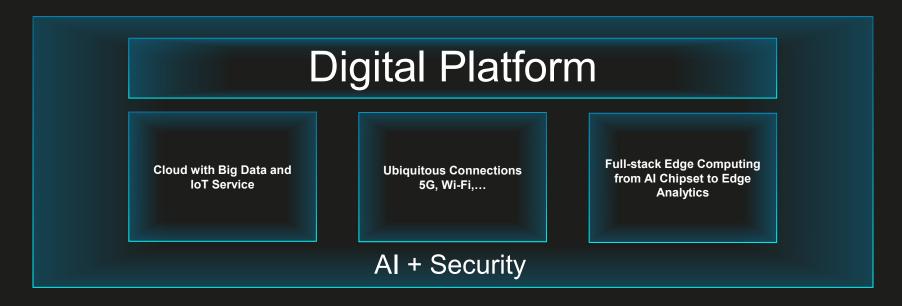
- Strategic Partnerships with Deutsche Telekom, Orange, Telefónica and China Telecom
- 3 Basic Principles:
- We don't monetize data
- We don't develop applications
- We don't make equity investment



- Connected Vehicles, Connected Lifts, Connected Machines
- 450+ IoT Partners
- 30+ Industry Applications



Huawei's Digital Transformation Vision and Strategy DIGITAL PLATFORM

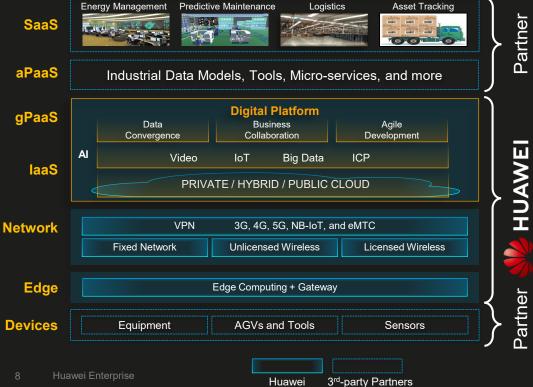








Enable Digital Transformation for Enterprises and explore the Value of Industrial Data



Huawei

- Full-stack Platform and Connection Capabilities enable Digital Transformation in multiple Value Chains
- Pre-integrated and Collaborative Intelligence Solutions
- Open Architecture for Ecosystem Integration

What we do

- Connectivity (3/4/5G, Wi-Fi, NB/IoT, ...)
- Edge Computing
- Trusted laaS. Industrial PaaS
- Eco-System to provide SaaS

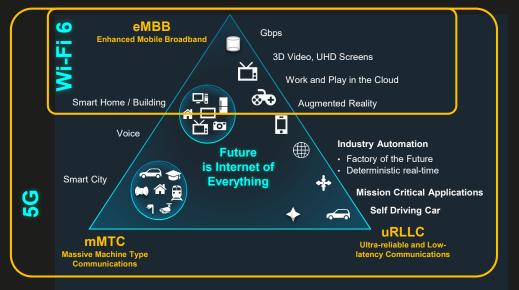
What we NOT do

- Industrial Applications
- Industrial Equipment
- Industrial Data

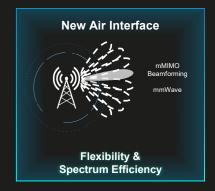


2 Connectivity

Wireless Connectivity in the Manufacturing Industry



Factory of the Future





100 billion Connections until 2025 1 ms Latency 10 Gbit/s Peak Speed 5G-ACIA Member Structure



OT-IndustryICT-IndustryAcademiaOthers





Importance of Edge Computing in the Manufacturing Industry



Average Plant



Digitalization Source

Solution

Number of Machines

- 500 Robots
- 100 CNC Machines
- 50 Conveyers
- 30 Torque Tools
- ...

Data / Day

- 500 Gbyte
- 150 Gbyte
- 100 Mbyte
- 600 Gbyte

More than 1 Tbyte / Day to Cloud

?

Al/ Machine Learning

Real-time Analytics / Smart Filtering on Edge





Real-time Status Data Collection











4 Cloud

Cloud, Big Data and IoT in the Manufacturing Industry



What we do

- Network Connection
- Edge Computing
- Trusted laaS
- Industrial PaaS
- Gathering Partners to provide SaaS

What we not do

- · Industrial Applications
- Industrial Equipment
- Industrial Data



Al in the Manufacturing Industry

 Al supports to Break Protocol and Architecture Borders and leads to accelerate Storage and simplifies it

Data Volume

Complex Infrastructure

- Complexity on different Layers in Infrastructure
- Al embedded in the Network to support secure and self healing Infrastructure

• First mobile AI chip Kirin 970

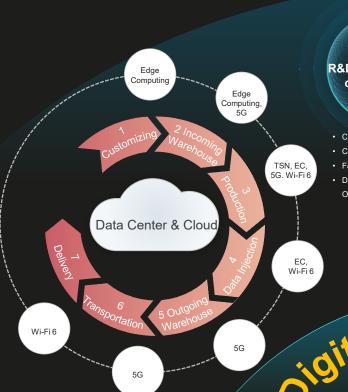
- Al as an enabling Technology
- Basic Research
- Better Market Position
- Higher internal Efficiency & Quality

Mass Connectivity Demand on Productivity

- Optimization OEE
- Optimization productivity
- Optimization Supply Chain



We Provide Solutions where its needed



Global
R&D Collaboration
on the Cloud

- · Collaborative Tools
- · Collaborative Simulations
- · Fault Detection
- Data Exchange / Delivery Optimization

Global Manufacturing Operations and Command Centers

- Defect Detection & Prevention
- Industrial Internet / IoT
- · Predictive Maintenance
- Personalization
- · Virtual Trainings / Augmented Reality
- · Operation Optimization

Smart Campus

- · Individualized Access
- Security / Safety
 Optimization

Smart Logistics and Digital Warehousing

- Defect Detection & Prevention
- Localization & Tracking
- Predictive Scheduling
- Carrier Monitoring
- · Supply Chain Optimization



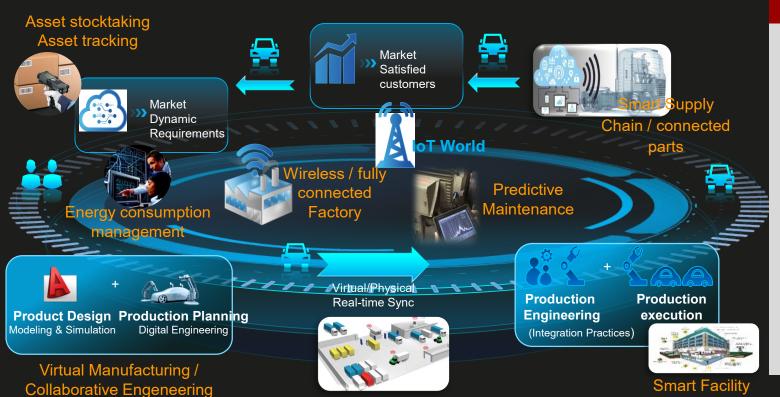
oigital Transformation

Solutions Portfolio fitting Customers Pain Points

shopfloor

Process Steps	Creation & Customizing of Order	Incoming Warehouse	Production	Data Injection	Outgoing Warehouse	Transportation Delivery
Process Actions	 Order Creation Order Customizing Order Release 	 Select correct parts Quality check of the direction Send parts to production 	 Swap into right direction Produce (labeling) 	Rotate USBDownload data to USB	Buffering productHandout to mobile robot	 Pick up USB's right product product to final warehouse Handout right product to end user
Main Issues	Cross- department, Cross-regional and cross- functional working model i big enterprises	 Flexibility Latency Concurrent connections 	 Production Down Time Real-Time Flexibility Latency Sensor data collection 	 Flexibility Downloa d rate Reliability 	FlexibilityLatencyConcurrent connections	 Handover problems Wifi5 Reliability Concurrent Connections Latency
Techno- logy & Solution	Edge Computing Edge DC, Preprosessing of Data, Analysis on edge Huawei Enterprise	Decentralized smart warehousing based on Edge computer and Wifi6	Edge Computing TSN 5G Predict. maintenance based on edge Data collection via TSN network at shopfloor 5G network at	 Wifi 6 Wifi6 at final assembly line for ECU flashing 	Decentralize d smart warehousing based on Edge computer and Wifi6	5G Wifi 6 > 5G network for AGV's, mobile delivery stations HUAWEI

Huawei Smart Manufacturing Solution Offers



Smart Yard

Key Highlights

■ End-to-End Solutions

Together with a strong Eco System, Huawei provides end-to-end Solutions with Partners

Connectivity

■ Due to strong background in the mobile technology Huawei provides prove connectivity solutions, like 5G, Wifi6

■ Full Integrated

■ Due to huge portfolio manage entire infrastructure with one management dashboard



5G-ACIA smart manufacturing requirement scenario

	Motion control	Inter-machine control	Mobile panel (with security control)	Mobile robot	Large-scale connection	Industrial AR and monitoring
Factory automation		✓	✓	✓	✓	
Process automation				✓	✓	
HMI and IT system			✓			✓
Logistics and warehousing		✓	✓	✓		
Monitoring and Maintenance					✓	
Outside Yard Management				✓	✓	
5G 智能制造			安全用关		RUS	
USE CASE Feature	Reduce component wear and reduce deployment costs and maintenance costs.	 Seamless collaboration. High efficiency. Zero downtime. Low latency High stability and reliability. 	Reducing deployment cost for devices requiring mobility.	AGV Remote monitoring Mobility, low latency, high reliability, and deterministic transmission	 Cloud-based application requires high density connectivity. Long distance, harsh propagation environment, and industrial safety 	Ever-increasing applications of industrial wearable devices require wide area, large bandwidth, and low latency.
Requirements for Wireless	URLLC	URLLC	URLLC	URLLC	mMTC	еМВВ

Huawei understanding of a 5G factory campus

Public 4G/5G Network





Warehousing

Network

3 Office & IT Network



On-premise Edge Computing

Key Highlights

- 5 Categorized network zones
- SLA needed for security, reliability and flexibility
- 5G introduction with 3 steps (coverage -> performance -> automation)
- Potential Business Models

 either a dedicated
 production 5G network or sliced 5G network



FMC Core



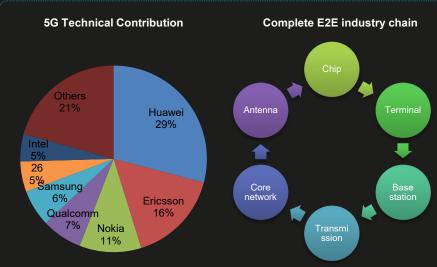
Production Network

Huawei 5G Solution

Huawei 5G, Leading Industry Transformation

URLLC Massive MIMO Connection Connectio Latency Latency ns Throughp Throughput Mobility ut **—**5G The delay is 1/5 of the LTE The throughput is 10 times 64T64R multi-antenna network. that of LTE. Improve the coverage capability. 50 ms 64T64R 1000Mbps 10 ms 100Mbps 4T4R LTE 5G LTE 5G 5G

Huawei 5G, the best 5G



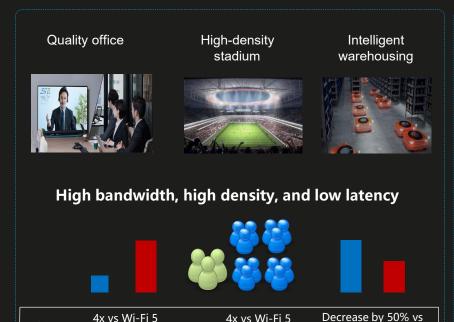
- Leading: 5G industry leader, ranking No. 1 in standard technical contribution
- Most successful: Global 50+ commercial/pre-commercial network, delivered
 25,000 5G base stations
- Most abundant: Chip, terminal, base station, transmission, core network, antenna, and end-to-end solution



Huawei Wi-Fi 6 Solution

Huawei Wi-Fi 6, Ultimate Customer Experience

Huawei Leading Wi-Fi 6



1024 Access Count

The number of concurrent

users is 50% higher than

that in the industry

Wi-Fi_5

Average delay 20 ms

The latency of key

applications is low to 10 ms.

- Phased array antenna: The signal is moving with the human, and the signal of any position in the complex space is the best. 1024 antenna array, which has the strongest anti-interference capability in a complex electromagnetic environment
- Lossless roaming: Link establishment and link disconnection, low delay, no packet loss, and no roaming awareness
- Dynamic RF: Exclusive three-RF + dual-5G, dynamic frequency selection, dynamic channel allocation, and dynamic bandwidth selection. Adaptive burst access peak, ensuring the available bandwidth for each connection, increasing the number of concurrent single-A-P users by 50%
- Intelligent application acceleration: Channel resource scheduling based on application identification. The delay of high-priority applications is less than 10 ms.

Rate 9.6G

Real environment

Maximum

throughput

Industry

Huawei

Some 5G facts in Germany

- By end of 2018, BNETZA published 5G spectrum for public network and for private network
- 3.4-3.7GHz is used by TELEKOM, Vodafone, Telefoninca/O2, and 1&1 Drillisch
- 3.7-3.8GHz is used as private spectrum by industry company
- In July 2019, the regulation of private spectrum usage were published.
- In 2019H2, the renting cost of private spectrum will be published.
- 70+ companies have already applied for pilot spectrum until now, most of them are manufacturing companies.



Thank you.

Bring digital to every person, home and organization for a fully connected, intelligent world.

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