A Cheat Sheet for Selling Diversity

We know that a bookstore floor is not the place to deliver a lecture, but it's easy to interpret, "That's not for us," when the customer has only looked at the diverse cover. Well, these books ARE for them and you have the power to (gently) convince them. Let your buyers know that these books are more than their diversity.

Instead of.

"It's about a girl in Ancient China trying to find good fortune with Chinese folktales woven in."



Try,

"It's an adventure story! The main character saves a dragon and they travel together on a great journey!"

Where the Mountain Meets the Moon (MG) by Grace Lin

Here are some examples of other diverse books "refocused." While this is not supposed to be a definitive list, we hope it gives you an idea of how you can sell diversity to your patrons!



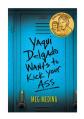
A boy in witness protection discovers his father may be involved in his best friend's death. It's a twisty page turner with a shocking ending! YAlMystery

YA/Mystery



A dystopian trilogy about genetic engineering and what it means to be human. A meaty, complex dystopian world, perfect for hard science fiction fans! YAISciFi Trilogy

The Tankborn Trilogy by Karen Sandler



by Meg Medina

What is it really like to be targeted by school bullies armed with fists and iPhones? A page-turner, an eye-opener, and a big award-winner. YA



by Ellen Oh

An epic fantasy about a warrior girl who sees and smells demons on a quest to save the world. (Book | of the Dragon King Chronicles) YA

Fake ID by Lamar Giles



From tom-boy to boy-crazy, this girl jock's journey to accepting her new self is a laugh riot! But, she also learns to stay true on the inside.

Planet Middle School by Nikki Grimes



Smart, slick and sassy! Think of it as the "Italian Job" or "Ocean's Eleven" for kids. Schemes, cons, a class election and getting the girl!

The Great Green Heist by Varian Johnson



Hilarious twist on the superhero story! Vincent Wu can save the day...but first he needs someone to take him seriously! MG

The sport of

An exciting,

story about

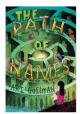
contemporary

determination.

kite fighting, and a boy who would be king.

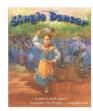
Geeks, Girls and Secret Identities by Mike Jung

Yaqui Delgado Wants to Kick Your Ass



It's really just your average summer at camp: swimming, crafts, new friends, a weird maze, a golem, and ghost possession.

The Path of Names by Ari Goelman



A heartwarming story about community and traditions. What's better than grandma's helping grandaughters? PR

Jingle Dancer written by Cynthia Leitich Smith illustrated by Y. Hu and C. Van Wright



Hoopin' Queen of 139th Street is at stake! Winner takes all! Who will it be? PB

The Hula-

The Hula-Hooping Queen written by Thelma Lynne Godin, illustrated by Vanessa Brantley-Newton



King for a Day By Rukhsana Khan, Illustrated by Christiane Krömer



crazy to sell
Chinese food on
this "allAmerican"
holiday, isn't it?
Maybe not...
PB

Celebrate the

4th of July! It's

Apple Pie 4th of July written by Janet Wong illustrated by Margaret Chodos-Irvine



An exciting, emotional read for anyone who has ever felt torn between what their parents want and what their heart demands.

The Summer I Wasn't Me by Jessica Verdi



A steam punk thriller about "survival, courage and a lot of monsters." A wild, fast-paced postapocalyptic adventure. YA

Killer of Enemies by Joseph Bruchac



A graveyard loving 10-year-old girl obsessed with vampires strikes a blow for independence and girl power during the segregated 50's. MG (Fall 2014)

Unstoppable Octobia May by Sharon G. Flake



Three teen boys break out of their group home with an envelope of cash and make a run for Mexico, avoiding police and sleeping on beaches along the way.

We Were Here by Matt De la Peña