



## Remote Working Made Easy

Google G Suite empowers organizations of all sizes to work faster, smarter, and more collaboratively than ever! With secure, intuitive apps built for the cloud, G Suite has everything your customers need to work remotely.

### What is G Suite?

G Suite is a set of intelligent, cloud-based productivity tools that includes Gmail, Docs, Drive, Calendar, Meet, and more. With it, users can:

- › **Connect** with colleagues from anywhere with Gmail, Hangouts Chat, Calendar, and Google Meet.
- › **Create** collaborative projects with Docs, Sheets, Slides, and Forms.
- › **Control** users, devices, and data securely and easily with Admin and Vault.
- › **Access** and store files with Drive and Cloud Search.



Google Cloud

# G Suite

### G Suite with SYNNEX: The Best in the Business

SYNNEX offers the full solution. Our team of trusted advisors can support every step of the sales cycle, from pre-sale assessment to post-sale support. SYNNEX and Google are leading the charge together with exclusive partner benefits, while developing and implementing new channel offerings to help customers succeed.

#### SYNNEX FACTS

- › First distributor to market with Google
- › 20+ dedicated team members
- › 99% self-service rate for automated cloud revenue
- › 90%+ Google cloud growth

#### STELLR PORTAL

- › Automated user-friendly cloud platform using Google APIs
- › Free Admin seat to manage customer's contracts with ease
- › Storefront capabilities for end-user access
- › Consolidated billing

#### SYNNEX GO

- › Exclusive benefits program for SYNNEX-Google partners
- › Tiered levels based on performance metrics
- › Benefits that include special event invites, exclusive incentives, training opportunities, and more

**Ready to get started? We're here to help you through the G Suite onboarding process. Email [gsuite@synnex.com](mailto:gsuite@synnex.com) today.**

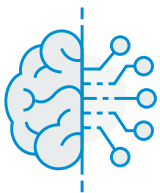


## Want to Know More?

As of 2019, more than 5 million businesses, 90 million students, and 1.5 billion monthly active users rely on G Suite to transform the way they work. And with results like these it's not hard to see why.

<b>Revenue Growth</b>	1.5% increase in revenue driven by G Suite*
<b>Employee Efficiency</b>	171 hour saved per user, per year (equal to ~21 days per user, per year)*
<b>Risk Mitigation</b>	Reduced the risk of data breach by over 95%*
<b>IT Cost Savings</b>	20% reduction of on-demand tech support*
<b>Profitability</b>	331% ROI driven by G Suite*

## Additional G Suite Differentiators



### Innovation

G Suite is driving innovation with AI capabilities and security technology. Moving from a legacy system to cloud-based, Google can help businesses be future-ready.



### Familiarity

Most employees are already familiar with G Suite from personal use or school. 72 of the top 100 universities use G Suite.



### Migration

Google makes migration easy with tools and expertise that help businesses painlessly migrate their apps, work streams, and data to G Suite.



### Security

Google started in the cloud and runs on the cloud, and many companies have built their own businesses on Google Cloud. Google's robust global infrastructure and its drive to innovate enables G Suite to stay ahead of the curve and offer a highly secure, reliable, and compliant environment.

**Email [gsuite@synnex.com](mailto:gsuite@synnex.com) today to start selling G Suite and enable your customers to work smarter, faster, and more collaboratively.**

\*Forrester's model organization is a global conglomerate with 20k employees and \$3Bn in annual revenue. This model organization helped estimate results above.