## They Say, I Say: Important concepts

Reading from They Say, I Say	Reading Packet:
9/4: 1-15: What a template is How to use a template Entering the conversation Template for producing a sound argument (9) Do Ex. 1 for homework	Bittman
9/9: 19-29: What context is What return sentences are What "standard views" are How to contradict yourself Basic template for opening a debate (26) Ex. 1 (28) in class	Singer
9/11: 30-41: summarizing Ex. In class "believing game" Neutral tone Having no agenda "Closest cliché" syndrome (33) Quotation verbs (39-40)	
9/16: 42-51: Quoting Be relevant Frame q's – no "hit-and-run" q's (45)	Leonhardt
9/18: In-Class work on summarizing and quoting	
9/30: Apply concepts to reading	Hoffman
10/2: 55-67: 3 Ways to Respond	
<ul> <li>Mental map</li> <li>Disagree but not mere contradiction <ol> <li>The "duh" move</li> <li>The "twist it" move</li> </ol> </li> <li>Agree but make it different <ol> <li>Point out unnoticed things</li> <li>Use templates (62)</li> </ol> </li> <li>Disagree and agree at the same time <ol> <li>Tip one way or the other (65)</li> <li>Maintain mixed feelings (66)</li> </ol> </li> <li>Undecided <ol> <li>Could sound evasive or weak</li> <li>Could sound sophisticated</li> </ol> </li> </ul>	

10/9: And Yet 68-77; IMHO 167-172

Voice markers (70) Using "I" in academic writing (73) Not using "I" in Academic writing Templates (74)

10/14: Skeptics May Object 78-91 Concept of "naysaying" Concept of concession Planting a naysayer in your text and why Templates (82-3) It's ok to "stereotype" Have naysayer speak directly (85) Can't ignore possible objections Have to answer objections Showing respect for readers Represent objections fairly 1. Back to believing game

Back to believing game
 Back to avoiding "closest cliché" syndrome
 NO mocking naysayers or being sarcastic
 Making concessions (89)

10/30: So What? Who Cares? 92-101JohnsWhy it mattersSo what?How to turn a "little idea" into something that matters to all of usIt's all about audienceTemplates (95)Feasible Content of the second s

11/21, 22: As a Result105-120GraffNot just transitions but transitional statements and ¶sList of transitions (109-110)"Pointing" words (112)"Pointing" words (112)Repeat key terms and phrases

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12/3, 4: Motivation 173-183 Deciphering the conversation Developing an accurate reading of the writer's intent Writer's agenda Writer's thesis